

SANYO Commercial Solutions, HVAC Solutions Announces Change to Split Air Conditioning Regional Sales Management Team

Wood Dale, IL, May 12, 2008—SANYO Commercial Solutions, a division of SANYO North America Corporation would like to formally introduce Steve Provins as the new Northeast Regional Manager and announce that Paul Drosness has transferred to the Southeast region. These moves have been made due to the tremendous growth in these markets. SANYO Commercial Solutions, HVAC Solutions prides itself on its talented management team and recognizes that they are an integral part of the success and growth of the company. SANYO welcomes the additional support that these individuals will provide in these high volume sales territories.



Steve Provins (Northeast Regional Sales Manager, Commercial Solutions, HVAC Solutions)

Steve Provins has been an influential force in the HVAC industry since graduating from New Hampshire Technical College in 1978. He began working and managing the family-owned residential/ light commercial HVAC contractor business before moving to an engineering sales position for a larger commercial industrial contractor. Since then, he has been in the distribution/ wholesale side of the industry the last 15 years, working as manager of technical services, inside sales, sales representative, and territory manager for distributors of major ductless split and unitary equipment lines. He is excited to be joining the SANYO team.



Paul Drosness (Southeast Regional Sales Manager, SANYO Commercial Solutions, HVAC Solutions)

Paul Drosness began his career as an inside salesman for three major HVAC wholesale distributors in the Northeast for 13 years. Upon joining SANYO, Paul first served as a National Account Manager and quickly became the Northeast Regional Sales Manager. In a short time, Paul was able to grow the Northeast into SANYO's most profitable region. He sees strong opportunities to grow the Southeast market segment and looks forward to the challenge of increasing sales by working with and training new and existing accounts. Paul has a 4 year bachelor's degree from the State University of New York in Business Management.

About SANYO:

SANYO Electric Co., Ltd is a multi billion dollar global leader in providing solutions for the environment, energy and for lifestyle applications based on its brand vision, "Think GAIA". SANYO Commercial Solutions (a division of SANYO North America Corporation, a subsidiary of SANYO Electric Co., Ltd.) based in Wood Dale, IL is recognized as a leader in air conditioning technology. Proudly celebrating 25 years of experience in the U.S., we are consistently building new ideas to help build your business. Our focus on efficiency and reliability demonstrates our commitment to our customers and our planet. By delivering more multi-zone options, space-saving designs and environmental stewardship, our solutions become human solutions. When you think about a building as a living space, everyone involved lives better. From design to installation to operation, we build life for the living inside.

More details are available online at <http://www.sanyohvac.com> or contact SANYO Commercial Solutions, a division of SANYO North America Corporation for more information.

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